



2018

ANNUAL REPORT Voices for Virginia's Children champions public policies that improve the lives of Virginia's children.





As the Commonwealth's only independent, multi-issue child advocacy organization, we are committed to working with policymakers on both sides of the aisle, our partner organizations, and engaged individuals to advocate for laws and funding that advance child well-being.

We focus our data-informed advocacy efforts in:

- early care and education
- foster care and adoption
- mental health
- health and wellness
- family economic security



In 2018, drawing on ground-breaking research on the development of children's brains, we consistently began applying a trauma-informed lens to these issue areas.









Dear Friends,

2018 was a year of results for Voices for Virginia's Children! We lead the way in speaking up for children from the earliest days of the Northam administration, through the General Assembly session that went into overtime, and throughout the rest of the year all across the Commonwealth.

Our advocacy in the 2018 General Assembly made a huge difference, resulting in expanded Medicaid, improved access to mental health treatment, and assistance to kinship care families, among other successes.

We were pleased that the Governor responded to our requests to recreate the Children's Cabinet to prioritize the complex needs of children across state agencies. The Cabinet is advancing state efforts on two of our priority issues, early childhood education and trauma-informed care. As a current member of the Cabinet workgroups, Voices is now collaborating with stakeholders and many of our partners to develop sound policy recommendations.

In the summer we launched our Campaign for a Trauma-Informed Virginia, an exciting initiative that connects the policy issues for which we advocate and the incredible work being done in communities across the state for children who have experienced trauma.

Finally, we kicked off our 25th Anniversary year in October at the 7th annual Carol S. Fox MAKING KIDS COUNT Awards! At that event, we honored children's health insurance advocate Linda Nablo and Children's Home Society of Virginia for their tireless, long-term work on behalf of Virginia's children.

We are grateful to all of you who support our efforts to advance public policies that create a better tomorrow for the Commonwealth of Virginia. It is with your generosity and confidence in us that Voices has built a 25-year track record of success for children and families, and we rely on you to help us continue this critical work for our children.



Keith Hare
CHAIR, BOARD OF DIRECTORS

Margaret Mis Holland

Margaret Nimmo Holland EXECUTIVE DIRECTOR



Keith Hare



Margaret Nimmo Holland





Executive Director Margaret Nimmo Holland and Sen. Emmett Hanger take a quick break at the bill signing for the budget, including Medicaid expansion.

Our policy team, Emily Griffey, Allison Gilbreath, and Ashley Everette, are at the capitol making sure the voices of Virginia's children are heard during the General Assembly.

2018 General Assembly Session Highlights

The 2018 General Assembly had to go into overtime in order to reach a final decision on the budget. That extra time resulted in a victory for health advocates, with the legislature approving Medicaid expansion to cover nearly 400,000 more Virginians in the coverage gap, many of whom are parents. Research shows that when parents are healthy, their children are more likely to receive the health care that they need.

The budget included \$56 million over the biennium for Voices' policy priorities. These investments will improve the behavioral health system, enhance early childhood education, and begin to address childhood trauma. These successes are the result of our advocacy, our partnership with many coalitions, and

the efforts of child advocates—families, providers, and youth—to speak up for the best interests of children.

Policy Director Emily Griffey talks with Del. Riley Ingram during Children's Mental Health Advocacy Day.

HERE ARE SOME HIGHLIGHTS FROM VOICES' FOCUS AREAS:

HEALTH AND BEHAVIORAL HEALTH

Voices supported establishing the statewide roll-out of an alternative transportation model for children and adults needing inpatient mental health treatment. The budget includes \$7 million over the biennium to create an alternative system to the current methods using law enforcement officials, marked cars, and physical restraints that can traumatize children.

• TRAUMA-INFORMED SYSTEMS

With 19% of children in Virginia experiencing two or more Adverse Childhood Experiences (ACEs), more

community-

systems are

approaches

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that consider

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trauma. The

how to prevent

and local

based providers

recognizing the

need to create



Outreach Coordinator Chloe Edwards joins Voices' partner John Richardson-Lauve with ChildSavers.

> the state to convene an interagency workgroup to explore the uses of trauma-informed policies and practices at the state level.



Policy Analyst Allison Gilbreath talks to the group at UMFS in Richmond during her Foster Care Listening Tour across the Commonwealth.

FOSTER CARE

The budget includes \$167,800 in general funds to pull down additional federal dollars for the Kinship Guardianship Assistance Program (KinGAP). These funds will be used to help eligible caregivers raise relative children with the same supports non-relative foster parents receive.

EARLY CHILDHOOD EDUCATION

Voices advocated for an additional \$850,000 over the biennium for Early Impact Virginia as the home visiting umbrella organization to support the evaluation, needs assessment, and professional development systems for home-based parenting education programs operating locally.





Voices Executive Director
Honored for Her Achievements
Helping Children

Voices was thrilled to have our Executive Director, Margaret Nimmo Holland, named a 2018 *Richmond Times-Dispatch* Person of the Year honoree! She was recognized for shaping RVA and for her achievements helping children. Margaret was featured in the December edition of the RTD's Discover Richmond magazine. Congrats!





ENGAGING VOTERS AND ADVOCATES:

MEDIA COVERAGE

8

TV interviews

10

radio interviews

10

40+

newspaper articles ADVOCACY AND EDUCATIONAL OUTREACH

52

emails and action alerts to our network of

8,519

supporters

SOCIAL MEDIA FOLLOWERS



9

0



3,485

1,525

481

169



First Lady of Virginia, Pamela Northam, joins Carol Fox during the festivities.

Carol S. Fox MAKING KIDS COUNT Awards Reception

WHAT A NIGHT! On Oct. 4, 2018, Voices for Virginia's Children held the seventh annual Carol S. Fox MAKING KIDS COUNT Awards. The event, held in Richmond at the John Marshall Ballrooms, honored one individual and one organization for exemplary efforts to improve the lives of the Commonwealth's children. Those honored were national child health advocate, Linda Nablo, and Children's Home Society of Virginia.

In addition, Voices for Virginia's Children was thrilled to have the First Lady of Virginia, Pamela Northam, join us to kick off our anniversary year. She is serving as the Chair of our 25th Anniversary Honorary Council. Voices' goal is to raise \$2.5 million by the end of 2020. Help us continue our 25-year track record of advocating for data-informed policies that improve the lives of all of Virginia's children.



Sophia Booker addresses the crowd at the Carol S. Fox MAKING KIDS COUNT Awards.

Debbie Oswalt, Voices board member Sandy Bowen, and board chair Keith Hare (far right) celebrate with Bruin Richardson, Chief Advancement Officer of organizational honoree Children's Home Society of Virginia, and individual honoree Linda Nablo.





Legislators, their staff, and Voices tour the children's crisis program serving Southwest Virginia.

Campaign for a Trauma-Informed Virginia

In August 2018 we launched the Campaign for a Trauma-Informed Virginia with the support of the Adiuvans Foundation. Building off the momentum of communities organizing to become more trauma-informed, Voices identified a need to connect local and state efforts through our policy and advocacy. The trauma-informed movement helps professionals identify and address the underlying Adverse Childhood Experiences (ACEs) or trauma that may contribute to long-term health and mental health outcomes. Our advocacy seeks to identify best practices for child-serving professionals and prevent children from experiencing trauma.



Mary Beth Testa and Kelly Henderson with Formed Families Forward make presentations in Northern Virginia. Campaign Goals: Influence state policy to become more traumainformed by preventing exposure to trauma and by adopting traumainformed and evidence-based practices in all child and familyfocused settings



Del. Mark Sickles, Del. Betsy Carr, Sen. George Barker, and Policy Director Emily Griffey at Voices' Prince William Behavioral Health Roundtable.



Voices' Role: Voices brings our 25-year track record of data-informed knowledge of early childhood education, child welfare, and mental health, as well as our expertise in advocating with state policymakers to this campaign. Voices serves as a link between professionals working directly with children, youth, families, and policymakers, to identify needs and opportunities to advance trauma-informed policy and practice.

Developing a Unified Policy Agenda: To create better outcomes for children, Voices connects with stakeholders from advocacy organizations, as well as community networks, that are implementing trauma-informed practice. We identify shared policy priorities and advocate for their adoption.





Taisha Steele, Outreach Coordinator Chloe Edwards, and Brandy Smith share ideas with other TICN leaders in Roanoke.





The tables turn for Policy Analyst Allison Gilbreath as she plays the role of a legislator, while students from Great Expectations participate in a mock General Assembly exercise at their annual conference.

2018 KIDS COUNT

Voices makes KIDS COUNT! We track data on the well-being of Virginia's children and use it to inform policymakers. In 2018, we incorporated data into several print and online publications, including one statewide and eight regional data snapshots across the Commonwealth.

As a part of the Annie E. Casey Foundation network, we were also instrumental in the release of two national publications in 2018: the KIDS COUNT Data Book and the Young Parent Policy Report. Voices began promoting the 2020 Census to make sure all children are counted, especially those who are often missed.

Nanci Pedulla, Director of Healthy Families, a Northern Virginia Family Service home program, has used KIDS COUNT data to inform her advocacy and grant writing and is grateful to have the trusted information that Voices provides at her fingertips.

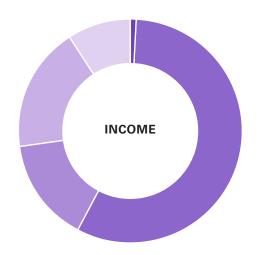
"Voices makes its message clear, succinct, and relevant," Nanci Pedulla said. "We use Voices' data and talking points to continually remind policymakers why home visiting matters to kids."

"We use Voices' data and talking points to continually remind policymakers why home visiting matters to kids."

Nanci Pedulla, Director of Healthy Families, a Northern Virginia Family Service program



2018 Financial Report



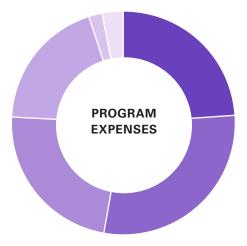
- Corporations 1%
- Foundations 57%
- Organizations 15%
- Individual 18%
- Other 9%

Audited Schedule of Income

JANUARY 1 - DECEMBER 31, 2018

Total Income	\$ 882,959
Other	83,187
Individual	160,467
Organizations	132,148
Foundations	499,250
Corporations	\$ 7,907

Grants, pledges, and contributions are recognized when a donor makes a promise to give to the organization that is, in substance, unconditional. Conditional grants or pledges are recognized when the conditions on which they depend are substantially met and the promise becomes unconditional. Voices received a multi-year grant of \$397,914, recognized in 2017, though payments are spread out through 2020.



- KIDS COUNT 24%
- Early Childhood 29%
- Health and Mental Health 23%
- Foster Care and Adoption 19%
- Family Economic Success 2%
- Lobbying 3%

Audited Schedule of Expenses

JANUARY 1 - DECEMBER 31, 2018

Total Expenses	\$887,283
Management and Development	252,636
Total Program and Advocacy	\$634,647
Lobbying	16,247
Family Economic Success	16,168
Foster Care and Adoption	121,887
Health and Mental Health	144,107
Early Childhood	185,779
KIDS COUNT	\$150,459
Programs and Advocacy:	

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The Champions' Circle

The Champions' Circle is the major giving circle for Voices for Virginia's Children. Its members understand their high-level financial commitment will assist Voices in building a sustainable foundation for our policy work and help us plan for the future. Please visit our website, vakids.org/champions, for more information on how to invest in the future of Virginia's children!

We thank the following individuals, couples, families, and family foundations for their 2018 membership in The Champions' Circle.

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To learn more about The Champions' Circle, contact Nikkia Johnson, Development Manager, at nikkia@vakids.org or 804-649-0184 ext. 100.

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The First Lady of Virginia, Pamela Northam, Voices Council of Advisors, board members, and staff gather at McGuireWoods for the March 2018 meeting.

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2019 Raise Your Voice Open Golf Tournament

Monday September 23, 2019

September 23, 2019 Hunting Hawk Golf Club

For more information, visit bit.ly/voicesgolf





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